

**Economic Development, Tourism, Housing, Planning & Transit Committee**

**Regular Meeting Minutes**

**DATE & TIME:** May 20, 2014, 6:30 PM

**LOCATION:** Karen L. Binder Library, 6<sup>th</sup> Floor, COB, Kingston, NY

**PRESIDING OFFICER:** Chair Thomas J. Briggs

**LEGISLATIVE STAFF:** Krista J. Barringer, Deputy Clerk

**PRESENT:** Legislators Chris Allen (arrived 5:07 PM), Lynn Archer, Herbert Litts, III (arrived 5:05 PM), James F. Maloney, Mary Beth Maio, and Kenneth Wishnick

**EXCUSED:** None

**QUORUM PRESENT:** Yes

**OTHER ATTENDEES:** Legislative Counsel Cappy Weiner, League of Women Voters Representative Tom Kadgen, Ulster County Information Services Director Sylvia Wohlfart, and Ulster County Comptroller Elliot Auerbach

Chair Briggs called the meeting to order at 5:01 PM and announced the Legislative Chairman's appointment of Legislator Kenneth Wishnick to the Economic Development, Tourism, Housing, Planning, and Transit Committee following the vacancy which occurred with the resignation of Legislator Hector Rodriguez.

---

**Motion No. 1                      Resolution No. 162 – May 20, 2014**

**Motion Made By:** Legislator Maloney

**Motion Seconded By:** Legislator Archer

**Text of Motion:**                      **Resolved to approve Resolution No. 162** - Approving The Execution Of A Contract In Excess Of \$50,000.00 Entered Into By The County – Gioia P. Ambrette Inc. d/b/a New Castle Communications – Department Of Information Services

**Resolution No. 162 Summary:** This Resolution states the Ulster County Legislature has examined the contract, and hereby approves a contract, for \$752,329 with NewCastle Communications for the purchase, installation, maintenance and support for a voice-over-internet-protocol (VoIP) telephone system for all County buildings, in the form as filed with the Clerk of the Ulster County Legislature or as modified with the approval of the County Attorney and Legislative Counsel.

## **Discussion:**

Information Services Director Wohlfart described the VoIP telephone system as compared to the current phone system for the roughly 1800 existing County phones. She highlighted the need for lines to handle concurring calls instead of individual lines for each phone. She noted the capability of switching servers if one goes down. She indicated the cost for the whole system was \$7,000 per month less than the current system and that after 5 years and the payoff of the bonds, the savings amount would increase to 89,000 per year.

Legislator Maloney asked what hardware was included in the investment; to which Director Wohlfart replied the County would be getting two additional servers and they would be utilizing two servers purchased under a grant funded pilot program completed at the Emergency Operations Center. She stated the County would receive all new phones and software, nothing would be modified equipment and all phones would have programmable buttons with new features that increases the phone network's sophistication and functionality.

Legislator Wishnick and Director Wohlfart discussed the advanced level of state of the art equipment and speed the County would be receiving. Legislator Wishnick asked the amount for the hardware to which Director Wohlfart replied \$423,000 including the phones. Legislator Wishnick highlighted the need for updates to phones in the future and Director Wohlfart noted the contract contained software assurance to ensure the County maintains state of the art equipment and software.

Legislator Wishnick inquired as to the County's review of other options. Director Wohlfart discussed the other options reviewed. Legislator Wishnick and Director Wohlfart discussed the differences between landlines and trunk lines and the capabilities of each needed by the County.

Legislator Wishnick asked if there was a detailed analysis of the alternatives. Director Wohlfart noted she provided in writing the details of the cost comparisons to the County Executive. Legislator Archer confirmed the County was choosing the company with the best deal. Director Wohlfart discussed the County's review of different options and the charts provided to the County Executive. She noted the factors that were used in making the final decision included cost, meeting the bid requirements, the experience of the vendor and referrals.

Comptroller Auerbach asked what the future support for the system would be in the next two to five years. Director Wohlfart stated the ongoing support would be \$66 per month per line and \$80,000 for the year. She noted the current system costs \$400,000 per year

for ongoing support and maintenance. She stated the \$80,000 would include managed services, such as moves or installations and there would be no need to add additional staff.

**Roll Call Vote:** No  
**Voting In Favor:** Legislators Allen, Archer, Briggs, Litts, Maloney, Maio, and Wishnick  
**Voting Against:** None  
**No. of Votes in Favor:** 7  
**No. of Votes Against:** 0  
**Disposition:** Carried

---

**Motion No. 2                      Resolution No. 174 – May 20, 2014**

**Motion Made By:**            **Legislator Maloney**

**Motion Seconded By:**   **Legislator Litts**

**Text of Motion:**            **Resolved to approve Resolution No. 174 – May 20, 2014 -**  
Establishing Capital Project No. 413 Voice Over IP Phone System Implementation –  
Department Of Information Services

**Resolution No. 174 Summary:** This Resolution establishes Capital Project No. 413 Voice over IP Phone System Implementation and amends the 2014 Ulster County Capital Fund by increasing the Software account (App. #HH.1997.0413-2200.2220) by \$88,093.00, the Computer Equipment account (App. # HH.1997.0413-2200.2200) by \$598,481.00, the Other Fees, Professional Service account (App. # HH.1997.0413-4300.4505) by \$160,385.00, and the Revenue – Serial Bonds account (Rev. # HH.1997.0413-3500.5710) by \$671,959.00.

**Discussion:**

Legislator Archer noted this was the bonding for the prior resolution.

Legislator Wishnick indicated he was voting on the faith of what had been presented by Director Wohlfart but would want to see more documentation in the future. Chairman Briggs noted all requests go through the County Executive and the Committee can not direct the Director of Information Services. Legislator Wishnick voiced his desire, as an individual member of the Committee, to see more documentation in the future. Legislator Archer referred this discussion as part of Proposed Local Law #3.

**Roll Call Vote:**                      No

**Voting In Favor:** Legislators Allen, Archer, Briggs, Litts, Maloney, Maio, and Wishnick  
**Voting Against:** None  
**No. of Votes in Favor:** 7  
**No. of Votes Against:** 0  
**Disposition:** Carried

**Adjournment**

**Motion Made By:** Legislator Litts  
**Motion Seconded By:** Legislator Maio  
**No. of Votes in Favor:** 7  
**No. of Votes Against:** 0

**TIME:** 5:21 PM

**Dated the 21<sup>st</sup> day of May, 2014**

**Krista Barringer, Deputy Clerk**

**Minutes Approved on: June 3, 2014**