

# Economic Development, Tourism, Housing, Planning & Transit Committee

## Committee Meeting Minutes

**DATE & TIME:** May 7, 2019 – 5:30 PM  
**LOCATION:** K.L. Binder Library  
**PRESIDING OFFICER:** Legislator Brian Woltman  
**LEGISLATIVE STAFF:** Mary Beichert, Senior Legislative Employee  
**PRESENT:** Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe), Rodriguez & Woltman  
**ABSENT:** None  
**QUORUM PRESENT:** Yes

**OTHER ATTENDEES:** Dennis Doyle, Department of Planning, Kathy Nolan, Legislator, Ilona Ross, resident, Jose M. Deleon, Director of Information Services, Rick Remsynder, Director of Tourism, Suzanne Holt, UCEDA, Russ Gilmore, Tourism, Carol Ricken, Ulster County Chamber of Commerce

Legislator Woltman called the meeting to order at 5:30 PM lead the Pledge of Allegiance.

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### **Suzanne Holt – Presentation for Office of Economic Development three month update**

The CFA, Consolidated Funding Applications, deadline is July 26th at 4:00 pm. UCEDA works with businesses, non-for profits and municipalities to bring the money to Ulster County. New programs this year are for nonprofit workforce. Discussion ensued.

Site selection is another area that is busy. Legislator Archer asked Suzanne what type of requests are filtering in from potential businesses. Suzanne stated businesses are looking for municipal water, gas, electricity and want to move in within two or three months. Discussion ensued

Legislator Rodriguez inquired about Old Kings Highway. Discussion ensued.

Suzanne stated UCEDA hosts events to speak to the local businesses. A couple topics are film and employee owned businesses. A topic that will take place in November is Customer Service for Tourism. Discussion ensued.

Marketing and attraction to Ulster County is currently what the UCEDA is working on. (Hand Out) The goal is to focus on businesses who want to move from Manhattan. There are four to six events that will take place in NYC to get the word out regarding Ulster County. Discussion ensued.

Legislator Rodriguez asked if there is a prescreen for businesses getting on the bus trip. Suzanne stated it is premature in retrieving data from the bus trip. Discussion ensued.

Legislator Archer suggested tracking the successes from the bus trip. Discussion ensued.

Legislator Maio suggested possible a follow up questionnaire that has salaries ranges. Chairman Woltman thanked Suzanne for presenting.

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**Motion No. 1:**                    **Moved to Approve the Minutes of March 5, 2019**

**Motion Made By:**                Legislator Rodriguez

**Motion Seconded By:**        Legislator Maio

**Discussion:**

None

**Voting In Favor:**                Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe),  
Rodriguez & Woltman

**Voting Against:**                None

**Votes in Favor:**                7

**Votes Against:**                0

**Disposition:**                 Minutes Approved

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Resolutions for the May 21, 2019 Session of the Legislature

**Resolution No. 144:** Requesting That The Ulster County Industrial Development Agency (IDA) Provide Additional Notice Of Public Hearings To Improve Transparency, Accountability And Ensure The Public Trust

**Resolution Summary:** This resolution requests the IDA send out additional notices to various school boards as well as the Clerk of the Legislature.

**Motion No. 2:**                    **Motion to Adopt Resolution No. 144**

**Motion By:**                        Legislator Maio

**Motion Seconded By:**        Legislator Delaune

**Discussion:**

Legislator Nolan stated last month the IDA representatives requested time to gather information and Legislator Nolan has not received anything to date. Discussion ensued.

Legislator Archer stated the IDA was doing all except video/audio. At the last IDA meeting a tape recorder was on the table. Discussion ensued.

Legislator Rodriguez suggested approaching the chair of the IDA and finding out what their noticing requirements are and how they are noticing the meetings currently. Discussion ensued.

**Voting In Favor:**                Legislator Woltman

**Voting Against:**                Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe),  
Rodriguez

**Votes in Favor:**                1

**Votes Against:**                6

**Disposition:**                 Resolution Defeated

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**Resolution No. 145:** Requesting That The Ulster County Industrial Development Agency (IDA) Post Audio Or Video Recordings Of All Open Meetings And Public Hearings On The IDA's Website To Improve Transparency, Accountability And Ensure The Public Trust

**Resolution Summary:** This resolution requests that all IDA meetings post audio or video recordings of the meetings and public hearings.

**Motion No. 3:**                   **Motion to Adopt Resolution No. 145**  
**Motion By:**                   Legislator Delaune  
**Motion Seconded By:**       Legislator Maio

**Discussion:**

Legislator Nolan stated it is great the IDA is currently using a tape recorder at the current IDA meetings and the resolution requests the recording to posted.

Legislator Archer stated the IDA is moving in that direction but the current website does not have that capability. Discussion ensued.

Legislator Rodriguez requests that the Economic Development Chairman request the legislative staff assist the IDA in uploading the audio files. Discussion ensued.

**Voting In Favor:**           Legislators Woltman  
**Voting Against:**           Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe),  
Rodriguez  
**Votes in Favor:**           1  
**Votes Against:**           6  
**Disposition:**           Resolution Defeated

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**Resolution No. 146:** Establishing A Policy For The Appointment of Members To The Ulster County Industrial Development Agency (IDA)

**Resolution Summary:** This resolution requests that a policy is established for diverse groups to be appointed to the IDA Board.

**Discussion:**               None  
**Disposition:**           No Action Taken

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**Resolution No. 179:** Restricting Chamber Of Commerce Memberships Paid For With Ulster County Funds

**Resolution Summary:** This resolution requests limiting various County Departments from using taxpayer funds to purchase chamber of commerce memberships.

**Motion No. 4:**                   **Motion to Postpone Resolution No. 179**  
**Motion By:**                   Legislator Rodriguez  
**Motion Seconded By:**       Legislator Maio

**Discussion:**

None

**Voting In Favor:** Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe), Rodriguez & Woltman  
**Voting Against:** None  
**Votes in Favor:** 7  
**Votes Against:** 0  
**Disposition:** Resolution Postponed

**Resolution No. 181:** Establishing A Policy Requiring The Generation And Distribution Of PILOT Program Tax Bills To The Ulster County Industrial Development Agency And Local Municipalities

**Resolution Summary:** This resolution requests the Ulster County Commissioner of Finance shall calculate tax bills for all Ulster County IDA Pilot programs and disclose tax bills to the appropriate taxing authorities.

**Motion No. 5:** **Motion to Adopt Resolution No. 181**  
**Motion By:** Legislator Rodriguez  
**Motion Seconded By:** Legislator Archer

**Discussion:**

Legislator Archer stated this is a practice currently being done and this resolution codifies the practice. Discussion ensued.

**Voting In Favor:** Legislators Archer, Delaune, Maio, Maloney (Joe), Rodriguez & Woltman  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Abstention:** 1 Maloney (James)  
**Disposition:** Resolution Adopted

**Resolution No. 182:** Authorizing The Chair Of The Ulster County Legislature To Enter Into An Agreement With The City Of Kingston To Implement Shared Tourism Services – Department Of Tourism

**Resolution Summary:** This resolution authorizes the Chair of the Legislature to enter into an agreement with the City of Kingston to implement shared tourism.

**Motion No. 6:** **Motion to Adopt Resolution No. 182**  
**Motion By:** Legislator Maio  
**Motion Seconded By:** Legislator Archer

**Discussion:**

Rick Remsynder handed out the current tourism guide. Discussion ensued.

Legislator Archer stated the previous contract ended and this contract is the same with two possible extensions. Discussion ensued.

**Voting In Favor:** Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe), Rodriguez & Woltman  
**Voting Against:** None  
**Votes in Favor:** 7  
**Votes Against:** 0  
**Disposition:** Resolution Adopted

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**Resolution No. 183:** Approving The Execution Of A Contract In Excess Of \$50,000.00 Entered Into By The County – RUPCO, Inc. – Department Of Planning

**Resolution Summary:** This resolution approves an execution of a contract with Rupco, Inc. in the amount of \$585,000.00 for a sub recipient of the NYS Homes and Community Renewal Community Development Block Grant.

**Motion No. 7:** **Motion to Adopt Resolution No. 183**  
**Motion By:** Legislator Archer  
**Motion Seconded By:** Legislator Maio

**Discussion:**

Dennis Doyle stated this contract is a result of a community block grant reward. RUPCO is a sub-recipient under the contract. RUPCO is responsible to deliver program home owner assistance. RUPCO fronts the money and receives reimbursements at a later date. Discussion ensued.

The average amount of home owner assistance is \$20,000 and the max is \$30,000. Zero interest loans and RUPCO files a lean on the property. Discussion ensued.

Administration fee for the county is \$15,000. Discussion ensued.

**Voting In Favor:** Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe), Rodriguez & Woltman  
**Voting Against:** None  
**Votes in Favor:** 7  
**Votes Against:** 0  
**Disposition:** Resolution Adopted

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**Resolution No. 184:** Scheduling A Public Hearing As Required Under Article 25AA Of The New York Agriculture And Markets Law, On The Addition Of Lands To Agricultural Districts, To Be Held June 18, 2019 At 7:05 PM, Or As Soon Thereafter As The Public Can Be Heard, And Providing Direct Notice To Affected Municipalities – Department Of Planning

**Resolution Summary:** This resolution schedules a public hearing for the addition of lands to the Agricultural Districts.

**Motion No. 8:**                      **Motion to Adopt Resolution No. 183**  
**Motion By:**                      Legislator Maio  
**Motion Seconded By:**        Legislator Rodriguez

**Discussion:**

Dennis Doyle stated the Farmland Preservation Board has not met yet to discuss the new properties on May 23<sup>rd</sup> and will produce a letter of recommendation to the legislators. Discussion ensued.

Farmland Preservation Protection Plan status currently working an application with the state. The current plan is from the 1990's.

**Voting In Favor:**                Legislators Archer, Delaune, Maio, Maloney (James), Maloney (Joe),  
Rodriguez & Woltman  
**Voting Against:**                None  
**Votes in Favor:**                7  
**Votes Against:**                0  
**Disposition:**                 Resolution Adopted

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**New Business:**

Ulster County Information Technology Security Policy Red Lined Version

Joe Deleon stated EisnerAmper reviewed the draft IT policy and suggested recommendations. Some suggestions were awareness training which included phishing, social engineering, passwords and malware training. Cyber awareness training, the county conducted, is now codified in the manual. Additional suggestions were clean desk policy, disposing of old hardware, email retention, networking monitoring and mobile device management. Modifications will need to be reviewed every couple years due to technology changing. Discussion ensued.

Legislator Joe Maloney stated the new business he wanted to discuss was regarding the IDA. Legislator Maloney stated he would not mind meeting with the IDA and Legislator Nolan. Discussion ensued.

Legislator Archer will attend the next IDA meeting and will discuss Legislators Nolan's resolutions as well as Legislator Maloney's suggestions. Discussion ensued.

Legislator Joe Maloney mentioned the Management Letter received from the auditor and would hope the recommendations will be implemented by the end of the year. Discussion ensued.

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There being no further business, Legislator Maloney (Jim) motioned to adjourn, seconded by Legislator Maloney (Joe).

**Time:** 6:54 PM

**Respectfully submitted: Mary Beichert, Senior Legislative Employee**  
**Minutes Approved: June 4, 2019**

2019 Agricultural District Inclusions  
Summary of Applications

**Esopus**

920 Cow Hough Rd

2 tax parcels

71.3-6-6.200 – 55.1 acres

71.3-6-8 – 6 acres

Planned silvoculture and vegetables

**New Paltz (town)**

221 Springtown Rd

2 tax parcels

78.3-3-57 – 5 acres

78.3-3-58.200 – 4.5 acres

Planned haying

**Wawarsing**

7075 Route 209

2 tax parcels

75.81-2-21 – 6.9 acres

75.81-2-22 – 0.83 acres

Existing vegetables and sunflowers with some fruit trees (items supply a farm stand)

**Rochester**

5688 Route 209

1 tax parcel

76.2-2-10 – 15.4 acres

Existing chickens with ducks and geese planned



2019 Ulster County Agricultural District Inclusions  
Applicant Information

**Parcels Requested for Inclusion - Agricultural District #3**

**3.**

Applicant Name: Keagle Family Trust

Site Address: 7075 Route 209

Town: **Wawarsing**

Farm Enterprise: existing – vegetables and sunflowers; some fruit trees

Acreage Requested for Inclusion (Tax Assessment Records): 7.73

SBL or Tax I.D.: 75.81-2-21, 75.81-2-22

Date Application Received: 3/22/2019

Contact Person: Robert Keagle

Note: A representative from Damn Good Honey Farm participated in the site visit.

**4.**

Applicant Name: Farm Preservation NY, LLC

Site Address: 5688 Route 209

Town: **Rochester**

Farm Enterprise: existing – chickens; planned – ducks and geese

Acreage Requested for Inclusion (Tax Assessment Records):

SBL or Tax I.D.: 76.2-2-10

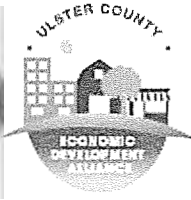
Date Application Received: 3/29/2019

Contact Person: Dominik Eckenstein

Note: A representative from Bonticou Ducks led the site visit.

February 2019

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## ULSTER COUNTY OFFICE OF ECONOMIC DEVELOPMENT



## Another Successful Ulster County Business



### Found My Animal

Bethany Obrecht, Owner/Founder of Found My Animal, started making dog leashes, collars and accessories in 2007 to raise awareness about rescue dogs. "Rather than show sad ads about dogs that need homes, I wanted to celebrate animal adoption and inspire people to do the same exact thing," Obrecht says.

Speaking of inspiration, she recently relocated her business into a newly renovated warehouse building in Midtown Kingston. You could too!

[Read more](#)

## Property of the Month



### **7 Schrade Court Village of Ellenville and Town of Wawarsing**

A 75-acre commercial brownfield development site located off Route 209 in Ellenville is for sale. The site is easily accessible from major transport routes and it has frontage on an airport access road. The location provides ample opportunity for development with a 429,000-square-foot concrete slab, and access to municipal water/sewer and Phase 3 electricity.

For further information or to schedule a site visit, please call (845) 340-3556.

[View more available sites in Ulster County](#)

# Ulster County Businesses In the News

The [Ulster County Office of Economic Development](#) offers a full range of business services. Our staff has the expertise and connections you need to achieve your business goals—and we would be happy to meet with you. If you want to expand an existing business, establish a new location or need to hire well-qualified employees, we are here to help. Give us a call at (845) 340-3556.



Viking Industries in New Paltz is one of just a few companies able to print designs both inside and outside of the same box. This innovative, specialty firm can promote and package your products!

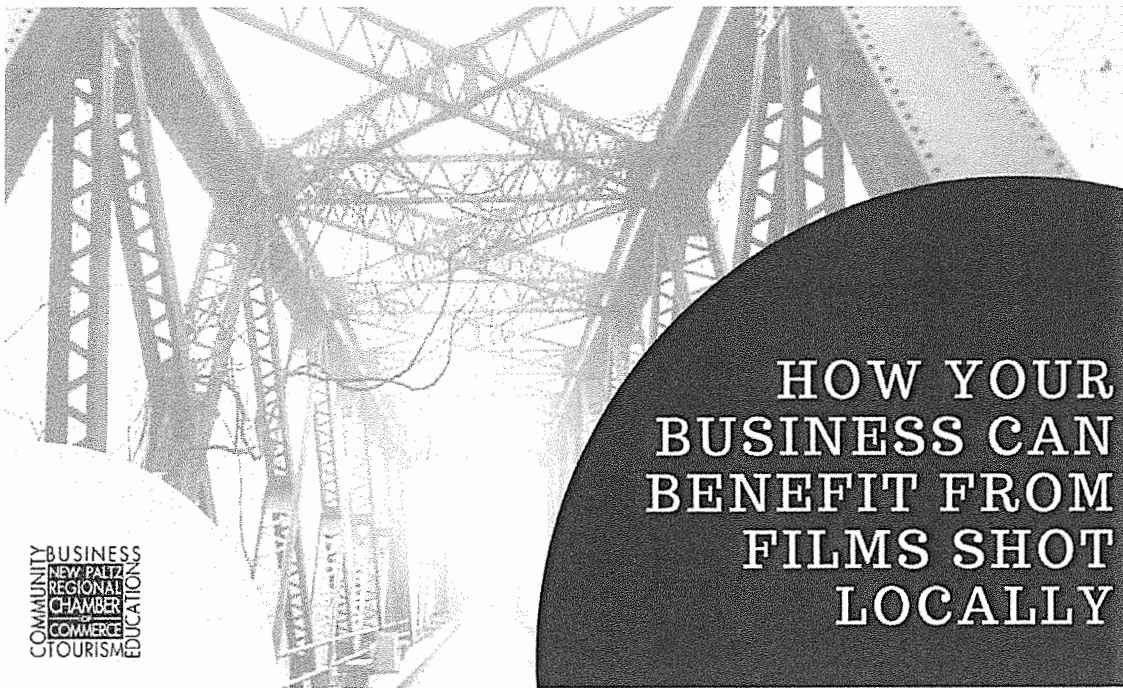
[Learn more](#) about Manufacturing in Ulster County.



Congratulations to Arrowood Farms! Their recent \$361,000 state grant will allow them to expand production and distribution, and create new jobs. We helped Arrowood Farms and we're happy to help you too!

Need help with funding, but don't know where to begin? [Learn more.](#)

## Upcoming Events



**“How Businesses Can Benefit From Films Shot Locally”**

Thursday, March 21, 2019, 9:00 a.m. – 10:30 a.m.

FREE

Denizen Theater

10 Main Street, Suite 501

New Paltz, NY 12561

Learn about the needs of filmmakers shooting locally and about how your business can provide those goods and services.

**Speakers:**

**Laurent Rejto**, Executive Director of the Hudson Valley Film Commission, and **Suzanne Holt**, the Director of the Ulster County Office of Economic Development and the Ulster County Film Office.

Register today to attend this FREE educational event

Follow the [Facebook page](#) for this New Paltz Chamber of Commerce event.

## Can Filmmakers Find You?

Ulster County is ALWAYS ready for its close-ups! Is your business listed on the #UlsterForFilm registry? Filmmakers need your local business services while shooting films here. [Register for free.](#)



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March 2019

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## Another Successful Ulster County Business



### **NORA: An Off-Road Success Story**

Scott Trager's trusty Jeep was the linchpin that inspired him to leave a successful Wall Street career and launch his dreams for a new business in Ulster County.

That Jeep is now one of a fleet of vehicles at Northeast Off-Road Adventures (NORA) in Ellenville where Trager shares his passion for off-roading on his own

That Jeep is now one of a fleet of vehicles at Northeast Off-Road Adventures (NORA) in Ellenville where Trager shares his passion for off-roading on his own 75-acre wilderness property. NORA's high-tech training facilities and private woodlands—filled with rutted trails, sand pits, boulder gardens and other terrain challenges—are a safe, fun destination for adventure-seekers chained to a desk and cell phone as well as professionals who require specialized training.

[Read more](#)

## Featured Properties



### **One EPIC Place 122 Main Street, New Paltz**

One EPIC Place has shared desk space, private offices, treatment rooms, conference room/event spaces, plus wifi, full kitchen, enclosed porch, yard and even a studio with a piano. It's handicap-accessible, there's free parking, and complimentary coffee/tea, too. Come take a tour, choose your rate—half day, full day, monthly membership—and fire up your laptop or start promoting your class or event. They also offer business coaching and a member's barter system, plus monthly networking events and programming. With bustling



shops, popular restaurants, The 'Gunks, Historic Huguenot Street, and SUNY New Paltz nearby, One EPIC Place is truly an epic base for business operations in one of Ulster County's prime locations.

[For further information click here.](#)



### **CoWork Kingston @ Senate Garage 8 N. Front Street, Kingston**

Come work in Uptown Kingston! This beautifully renovated industrial building, adjacent to the historic Senate House, is an ideal business location for companies with 2-6 employees and solopreneurs. Commit month-to-month or longer term for 24-hour access to conference areas, meeting rooms, wifi, kitchen, lounge areas, and beautiful grounds with outdoor picnic area. You'll enjoy networking benefits like easy access to Hudson Valley Tech Meetups, evening concerts and other special onsite events, and a friendly co-working environment with like-minded creatives and business owners, too. CoWork Kingston is located in the heart of Kingston's thriving commercial district, with public parking, restaurants/cafes, coffee shops, shopping center and Trailways bus station all within easy walking distance.

[For further information click here.](#)

**View more available sites in Ulster County**

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We're proud to help Mad Batters Pastries in Marlboro grow! They sell their delicious gluten free, small-batch artisan pastries in Hudson Valley stores and coffee shops and at their own new café.

[Learn more](#) about Food and Beverage in Ulster County.



Skiing season is still ON at Belleayre Mountain—and, with financial assistance from Ulster County, Full Moon Resort in nearby Big Indian now has a gorgeous new event space and several cozy cabins.

Need help with funding, but don't know where to begin? [Learn more.](#)

## Upcoming Events



## **7th Annual Women's Woodstock Cycling Grand Prix (WWCGP)**

May 3-5, 2019

3 days of UlsterCycling

This world-class event is one of the Northeast's premier events for women's-only competitive cycling. Four Ulster County communities—Woodstock, Hurley, Shandaken and Saugerties—attract athletes from throughout the region, including NYC, Boston, Philadelphia, Montreal, Ottawa and Toronto.

The WWCGP presents an exciting weekend of three competitive cycling disciplines (Individual Time Trial, Criterium and Road Race) in three categories of athlete abilities (Pro 1/2/3, Masters 40+ and 50+ and Cat 4/5). There's even a sprint for ages 4 to 14!

Events kick off with a Community Dinner and conclude with an Awards Ceremony and BBQ, with races on Saturday and Sunday. The WWCGP is supported through athlete participation, formal sponsorships and volunteers who gather for fun and camaraderie. Sign up to be a cyclist, sponsor or volunteer!

[Learn more](#)

## Training Available



### **Autism Spectrum Disorders and Your Business**

Anderson Center For Autism, a wonderful community resource based here in the Hudson Valley, offers training programs on autism awareness to Ulster County residents, businesses and organizations. They can teach you how to improve your interactions with autistic customers, business contacts and applicants/employees. They have also developed an "Introduction to Autism Spectrum Disorder" PowerPoint presentation for their Autism Supportive Environment<sup>SM</sup> program with a grant from the Community Grants Fund of the Community Foundations of the Hudson Valley.

Learn more

### **Can Filmmakers Find You?**

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# ULSTER COUNTY

TRAVEL GUIDE 2019-2020

HUDSON VALLEY & CATSKILL REGIONS

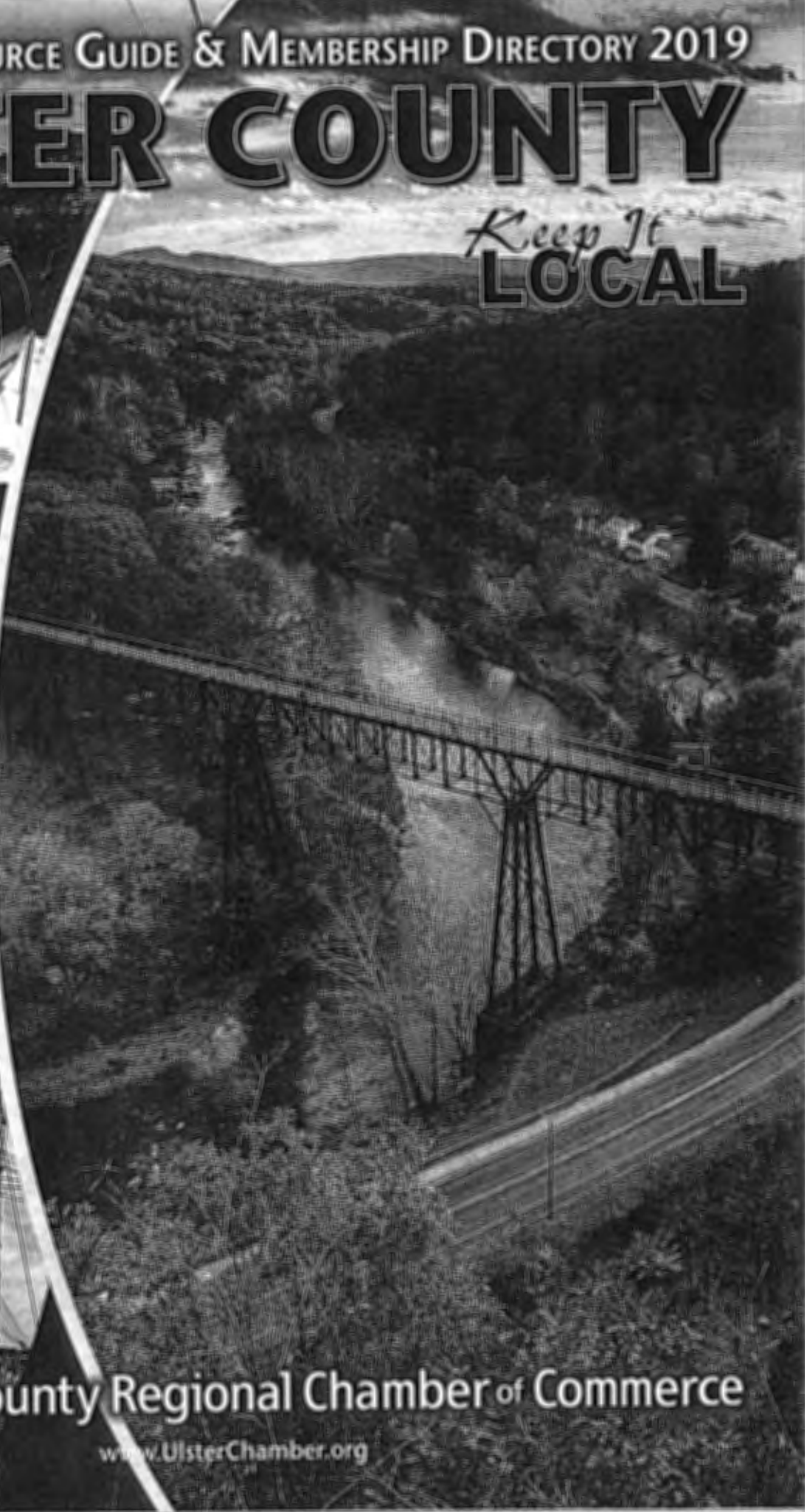
ARTS & CULTURE ✦ RECREATION ✦ EVENTS ✦ FARM-TO-TABLE ✦ CRAFT BEVERAGES

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PADDLES

COMMUNITY RESOURCE GUIDE & MEMBERSHIP DIRECTORY 2019

# ULSTER COUNTY

*Keep It*  
**LOCAL**



Ulster County Regional Chamber of Commerce

[www.UlsterChamber.org](http://www.UlsterChamber.org)