Economic Development, Tourism, Housing, Planning & Transit Committee Committee Meeting Minutes

DATE & TIME: October 3, 2018 – 5:00 PM

LOCATION: K.L. Binder Library

PRESIDING OFFICER: Legislator James Maloney

LEGISLATIVE STAFF: Mary Beichert, Senior Legislative Employee

PRESENT: Legislators Archer, Delaune, Litts, Maio, Maloney, Rodriguez &

Woltman

ABSENT: None QUORUM PRESENT: Yes

OTHER ATTENDEES: Legislator Kathy Nolan, Ken Crannell, Deputy County Executive, Chris White Deputy Director of Planning, Rick Remsnyder, Tourism, Dennis Doyle, Department of Planning, Laura Cunningham, New York Times

Legislator Maloney called the meeting to order at 5:05 PM and thanked everyone for attending the meeting.

Motion No. 1: Moved to Approve the Minutes of September 4, 2018

Motion Made By: Legislator Maio Motion Seconded By: Legislator Litts

Discussion:

None

Voting In Favor: Legislators Archer, Delaune, Litts, Maio, Maloney, Rodriguez & Woltman

Voting Against: None Votes in Favor: 7

Votes Against: 0

Disposition: Minutes Approved

Resolutions for the October 16, 2018 Session of the Legislature

Resolution No. 383: Setting A Public Hearing On The Sale And/Or Transfer Of 0.18 Acres Of County Property In Kingston To the Ulster County Economic Development Alliance, Inc., A Local Development Corporation (Department of Planning)

Resolution Summary: This resolution sets a public hearing to transfer .18 acres of County property in Kingston.

Motion No. 2: Motion to Amend Resolution No. 383

Motion By: Legislator Rodriguez
Motion Seconded By: Legislator Archer

Discussion:

Chris White stated Boices Dairy built on County Land and there is an encroachment. Boices Diary will pay the appraisal, pay all transference of property and lot value. In addition, the Linear Park once complete, Boices will put in a fence to protect the trail users.

Legislator Rodriguez motioned to amend the resolution and have the IDA handle the property change over instead of the EDA. Legislature in the past has handled disposition of property. Discussion ensued.

Ken Crannell stated this is a non-controversial transaction and the EDA is suited better for the costs of this transition. The County Attorney does all the work for this expense. The IDA does not use the County Attorney and an expense would be incurred.

Chris White stated the appraisal was done specifically for the EDA. Discussion ensued.

Voting In Favor:

Legislators Archer & Rodriguez

Voting Against:

Legislator Delaune, Litts, Maio, Maloney & Woltman

Votes in Favor: Votes Against:

2 5

Disposition:

Amendment Defeated

Motion No. 3:

Motion to Adopt Resolution No. 383

Motion By:

Legislator Maio

Motion Seconded By:

Legislator Litts

Discussion:

None

Voting In Favor:

Legislators Archer Delaune, Litts, Maio, Maloney, Rodriguez & Woltman

Voting Against:

None

Votes in Favor:

7

Votes Against:

0

Disposition:

Resolution Adopted

Resolution No. 396: Designating The Ulster County Department Of Tourism As The Official Tourism Promotion Agency Of Ulster County – Department Of Tourism

Resolution Summary: This resolution designates Ulster County Department of Tourism as the Official Tourism Promotion Agency for Ulster County.

Motion No. 4:

Resolution No. 396 moved for discussion

Motion By:

Legislator Rodriguez

Motion Seconded By:

Legislator Maio

Discussion:

Rick Remsynder stated that Ulster County had 5.2 million visitors this year. There is a new dinning guide that has been released.

Motion No. 5: Motion to Adopt Resolution No. 396

Motion By: Legislator Maio
Motion Seconded By: Legislator Litts

Discussion:

None

Voting In Favor: Legislators Archer, Delaune, Litts, Maio, Maloney, Rodriguez & Woltman

Voting Against: None

Votes in Favor: 7
Votes Against: 0

Disposition: Resolution Adopted

Resolution No. 397: Pledging Matching Funds For The "I Love New York" Tourism Promotion – Department of Tourism

Resolution Summary: This resolution pledges to match funds for the "I Love New York" tourism promotion.

Motion No. 6: Motion No. 397 moved for discussion

Motion By: Legislator Maio
Motion Seconded By: Legislator Litts

Discussion:

Rick Remsynder confirmed the estimate from the state will be \$78,00.00 in matching funds and is \$8,000 more than last year.

Legislator Archer asked to see a marketing plan. Discussion ensued.

Motion No. 7: Motion to Adopt Resolution No. 397

Motion By: Legislator Maio
Motion Seconded By: Legislator Litts

Voting In Favor: Legislators Archer, Delaune, Litts, Maio, Maloney, Rodriguez & Woltman

Voting Against: None
Votes in Favor: 7
Votes Against: 0

Disposition: Resolution Adopted

New Business:

Legislator Rodriguez stated the EDA presented their budget. Legislator Rodriguez has requested a special meeting to be held to discuss the budgets of the various departments.

Legislator Archer is looking for an overview for all standing committees. Encourage department heads in standing committees to have a dialogue with the respective standing committee members about their budget. So, in the future there can be a look back process. Discussion ensued. The departments Legislator Archer is considering under Economic Development are Planning, Economic Development, Information Services & Tourism. Discussion ensued.

Legislator Maloney stated the budget is coming out tomorrow and the research should have been down three months ago.

Legislator Archer stated it would be a historical data standpoint that can be used for the next round of the budget so the legislators are better informed. Discussion ensued.

Old Business:

There being no further business, Legislator Litts motioned to adjourn, seconded by Legislator Rodriguez.

Time: 5:30 PM

Respectfully submitted: Mary Beichert, Senior Legislative Employee Minutes Approved: November 8, 2018

<u>Ulster County Economic Development Alliance</u> <u>2019-2022 Budget</u>



	2018 Adopted	2019 Proposed	2020 Proposed	2021 Proposed	2022 Proposed
Description	Budget	Budget	Budget	Budget	Budget
REVENUE & FINANCIAL SOURCES					
OPERATING REVENUES					
Charges for Services:					
Administrative Fees - Loan Fund Closings	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Application Fees	400.00	400.00	400.00	400.00	400.00
Total Charges for Services	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00
D. dela O. Silvaria di					
Rentals & Financing Income: Loan Fund Administrative Fees	8,200.00	12 700 00	12,100.00	10.600.00	0.300.00
Total Rentals & Financing Income	8,200.00	13,700.00 13,700.00	12,100.00	10,600.00 10,600.00	9,200.00 9,200.00
Total Kentals & Fillancing income	8,200.00	13,700.00	12,100.00	10,000.00	3,200.00
Other Operating Revenues:					
Educational Events	5,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Total Other Operating Revenues	5,000.00	3,000.00	3,000.00	3,000.00	3,000.00
TOTAL OPERATING REVENUES	15,100.00	18,600.00	17,000.00	15,500.00	14,100.00
NONOPERATING REVENUES					
1	100.00	100.00	100.00	100.00	100.00
Investment Earnings:	100.00	100.00	100.00	100.00	100.00
Municipal Subsidies:		LILANOVA .			
Contract with Ulster County	125,000.00	125,000.00	125,000.00	125,000.00	125,000.00
Ellenville Million	675,000.00	500,000.00	-	-	-
Total Municipal Subsidies	800,000.00	625,000.00	125,000.00	125,000.00	125,000.00
Other New Organia Reviews	-				
Other Non-Operating Revenues: UCIDA Copier Revenue			_		
UCIDA - HVEDC Revenue	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Net Asset Appropriation	3,000.00	5,000.00	- 3,000.00	3,000.00	
Total Other Non-Operating Revenues	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
TOTAL NONOPERATING REVENUES	805,100.00	630,100.00	130,100.00	130,100.00	130,100.00
TOTAL REVENUES & FINANCING SOURCES	820,200.00	648,700.00	147,100.00	145,600.00	144,200.00
TOTAL REVENUES & FINANCING SOURCES	820,200.00	048,700.00	147,100.00	143,000.00	144,200.00
EXPENDITURES:	-				
OPERATING EXPENDITURES					·
Professional Services Contracts:					
Contracts for Services - Ellenville Million	675,000.00	500,000.00			-
Legal Services	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Audit Services	12,500.00	12,500.00	13,000.00	13,500.00	14,000.00
Total Professional Services Contracts	692,500.00	517,500.00	18,000.00	18,500.00	19,000.00
Other Operating Expenditures	1				
Dues and Subscriptions	12,500.00	10,000.00	10,000.00	10,000.00	10,000.00
Office Expense	4,000.00	1,500.00	1,500.00	1,500.00	1,500.00
Office Equipment Lease	-	-	-	-	-
Insurance	5,500.00	5,500.00	5,500.00	5,500.00	5,500.00
Marketing Campaign	95,000.00	100,000.00	100,000.00	100,000.00	100,000.00
Educational Events	6,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Other Misc. Contractual Expenditures	4,700.00	11,200.00	9,100.00	7,100.00	5,200.00
Total Other Operating Expenditures	127,700.00	131,200.00	129,100.00	127,100.00	125,200.00
TOTAL OPERATING EXPENDITURES	820,200.00	648,700.00	147,100.00	145,600.00	144,200.00
TOTAL EVERADITION	020 252 25	640 700 00	147.400.00	145 500 00	144 200 00
TOTAL EXPENDITURES	820,200.00	648,700.00	147,100.00	145,600.00	144,200.00



