

**Economic Development, Tourism, Housing, Planning & Transit Committee  
Committee Meeting Minutes**

**DATE & TIME:** November 30, 2021 – 6:00 PM or (or immediately following Legislative Programs, Education & Community Services Committee)  
**LOCATION:** Powered by Zoom Meeting by Dialing (646) 558-8656, Meeting ID: 946 8728 8237  
**PRESIDING OFFICER:** Chairman Brian Cahill  
**LEGISLATIVE STAFF:** Fawn Tantillo  
**PRESENT:** Legislators Lynn Archer, Thomas Corcoran, James Delaune, Herbert Litts, III and Abe Uchitelle  
**ABSENT:** Mary Beth Maio  
**QUORUM PRESENT:** Yes

**OTHER ATTENDEES:** Deputy County Executives Marc Rider and John Milgrim; March Gallagher and Alicia De Marco, Comptroller; Alan Macaluso, Information Services; Dennis Doyle, Planning; Tim Weidemann, Economic Development; Lisa Burger, Tourism; Toni Eonta Roser, UCAT; Alicia DeMarco; Joann Contreras; Legislator Elect Joseph Maloney

Chairman Cahill called the meeting to order at 6:06 PM and lead the Pledge of Allegiance.

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**Motion No. 1: Motion to Approve the Minutes of November 8, 2021**

**Motion Made By:** Legislator Litts  
**Motion Seconded By:** Legislator Uchitelle

**Discussion:** None.

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts, Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Minutes Approved**

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**Resolutions for December 2, 2021**

**Resolution No. 548** - Authorizing Acceptance Of Deeds In Lieu Of Foreclosure Of Certain Properties From AG Properties Of Kingston LLC And Techcity 22 23 & 24 LLC

**Resolution Summary:** This resolution will allow the County to accept deeds to various properties listed in the resolution in satisfaction of the amounts of the County’s lien shown for each property.

**Motion No. 2:** Motion to approve Resolution No. 548  
**Motion By:** Legislator Archer  
**Motion Seconded By:** Legislator Litts

**Discussion:** See attached transcript  
**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 549-** Setting A Public Hearing On The Transfer Of Certain Properties From Ulster County To The Ulster County Economic Development Alliance, Inc. To Be Held On Tuesday, December 21, 2021 At 6:30 PM

**Resolution Summary:** this resolution schedules a public hearing on Tuesday, December 21, 2021 at 6:30 PM, in the Legislative Chambers.

**Motion No. 3:** Motion to approve Resolution No. 549  
**Motion By:** Legislator Archer  
**Motion Seconded By:** Legislator Delaune

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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### Resolutions for December 21, 2021 Session

**Resolution No. 325 -** Establishing “The Ulster County Land Bank Development Corporation”, A New York State Landbank

**Resolution Summary:** This resolution would create a Land Bank; appoint members to the Board of Directors of the Land Bank; and approve other provisions.

**Disposition:** **No Action Taken with the consent of the sponsor.**

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**Resolution No. 573 -** Reappointing Member And Alternate To The Ulster County Planning Board – Town Of Rochester

**Resolution Summary:** This resolution will reappoint Michael Baden as a member and Erin Enouen as an alternate to the Planning Board for a term from January 1, 2022, thru December 31, 2025.

**Motion No. 4:** **Motion to approve Resolution No. 573**  
**Motion By:** Legislator Archer  
**Motion Seconded By:** Legislator Uchitelle

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle

**Voting Against:** None

**Votes in Favor:** 6

**Votes Against:** 0

**Disposition:** **Resolution Approved**

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**Resolution No. 574** - Reappointing Member And Alternate To The Ulster County Planning Board – Town Of Marlborough

**Resolution Summary:** This resolution will reappoint Cindy Lanzetta as a member and Chris Brand as an alternate to the Planning Board for a term from January 1, 2022, thru December 31, 2025.

**Motion No. 5:** Motion to approve Resolution No. 574

**Motion By:** Legislator Uchitelle

**Motion Seconded By:** Legislator Archer

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Delaune, Litts and Uchitelle

**Voting Against:** None

**Abstaining:** Corcoran

**Votes in Favor:** 5

**Votes Against:** 0

**Abstain:** 1

**Disposition:** **Resolution Approved**

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**Resolution No. 575** - Supporting A Grant Application To The NYS Department Of Transportation For Public Transportation Modernization And Enhancement Funding For Bus & Bus Facilities Capital Investment Program - Authorizing The Ulster County Executive To Execute Any Required Applications Or Agreements To Accept Funding - Department Of Public Transportation (UCAT)

**Resolution Summary:** This resolution supports this grant application and authorizes the County Executive to execute any required applications or agreements, and any amendments to any documents, to accept the funding agreement with New York State Department of Transportation (NYSDOT),

**Motion No. 6:** Motion to approve Resolution No. 575

**Motion By:** Legislator Litts

**Motion Seconded By:** Legislator Uchitelle

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle

**Voting Against:** None

**Votes in Favor:** 6

**Votes Against:** 0

**Disposition:** **Resolution Approved**

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**Resolution No. 576** - Authorizing The Chair Of The Ulster County Legislature To Extend An Intermunicipal Agreement With The Town Of New Paltz To Provide Public Transit Service To The New Paltz Area (New Paltz LOOP) – Department Of Public Transportation (Ulster County Area Transit)

**Resolution Summary:** This resolution authorizes the Chair to execute an agreement and any related amendments with the Town of New Paltz for the period beginning Jan. 1, 2022 and ending June 30, 2022 to continue the New Paltz LOOP public transit service

**Motion No. 7:** Motion to approve Resolution No. 576  
**Motion By:** Legislator Delaune  
**Motion Seconded By:** Legislator Litts

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 577** - Authorizing The Chair Of The Ulster County Legislature To Execute An Agreement With The New York State Department Of Transportation To Accept New York State Funds For Ulster And Dutchess County Public Transit Service (LINK) – Department Of Public Transportation (Ulster County Area Transit)

**Resolution Summary:** This resolution authorized the Chair to execute an agreement, and any amendments thereto, with the New York State Department of Transportation to accept reimbursement for the operation of the LINK service (Project ID Number 8824.16 including Saturday Service in an amount not to exceed \$360,000.00, in form as filed with the Clerk of the Ulster County Legislature or as modified with the approval of the County Attorney

**Motion No. 8:** Motion to approve Resolution No. 577  
**Motion By:** Legislator Litts  
**Motion Seconded By:** Legislator Archer

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 578** - Supporting A Grant Application To The NYS Department Of Transportation For Public Transportation Accelerated Transit Capital Grant Funding - Authorizing The Ulster County Executive To Execute Any Required Applications Or Agreements To Accept Funding – Department Of Public Transportation (UCAT)

**Resolution Summary:** This resolution supports this grant application and authorizes the County Executive to execute any required applications or agreements, and any amendments to any documents, to accept the funding agreement with New York State Department of Transportation (NYSDOT),

**Motion No. 9:** Motion to approve Resolution No. 578  
**Motion By:** Legislator Litts  
**Motion Seconded By:** Legislator Corcoran

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 579 - Designating The Ulster County Department Of Tourism As The Official Tourism Promotion Agency Of Ulster County – Department Of Tourism**

**Resolution Summary:** This resolution designates the Ulster County Department of Tourism as the official tourism promotion agency for Ulster County thereby making it eligible to apply for and accept matching tourism promotion funds on behalf of Ulster County during calendar year 2022, and to represent Ulster County for the promotion of Tourism.

**Motion No. 10:** Motion to approve Resolution No. 579  
**Motion By:** Chairman Cahill  
**Motion Seconded By:** Legislator Litts

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 598 - Approving The Execution Of A Contract For \$382,750.00 Entered Into By The County – The B + C, Inc. D/B/A Belo + Company – Department Of Tourism**

**Resolution Summary:** This resolution approves a contract for tourism advertising and marketing services for \$382,750 for 1/1/22-12/31/22.

**Motion No. 11:** Motion to approve Resolution No. 598  
**Motion By:** Legislator Delaune  
**Motion Seconded By:** Legislator Uchitelle

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle

**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 599** -Approving The Execution Of A Contract Amendment For \$8,380.80, Causing The Aggregate Contract Plus Amendment Amount To Be In Excess Of \$50,000.00 Entered Into By The County – Accumedic Computer Systems, Inc. – Department Of Information Services

**Resolution Summary:** This resolution approves the 6<sup>th</sup> amendment to a contract for software support and maintenance extending the term through 12/31/22 for a total of \$58,665.60.

**Motion No. 12:** Motion to approve Resolution No. 599  
**Motion By:** Legislator Litts  
**Motion Seconded By:** Legislator Uchitelle

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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**Resolution No. 600** - Approving The Execution Of A Contract For \$61,746.00 Entered Into By The County – Naviant, Inc. – Department Of Information Services

**Resolution Summary** – This resolution approves a contract for software support and maintenance for a term from 2/1/22 thru 1/31/23.

**Motion No. 13:** Motion to approve Resolution No. 600  
**Motion By:** Legislator Litts  
**Motion Seconded By:** Legislator Archer

**Discussion:** See attached transcript

**Voting In Favor:** Legislators Cahill, Archer, Corcoran, Delaune, Litts and Uchitelle  
**Voting Against:** None  
**Votes in Favor:** 6  
**Votes Against:** 0  
**Disposition:** **Resolution Approved**

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## Old Business

**Kingston Meadows** - Chairman Cahill received an email earlier regarding an easement request by the developers of the proposed Kingston Meadows project. He asked for clarification from Mr. Doyle on the current status of the

project with the City of Kingston Planning Board and appropriate next steps for the County. Mr. Doyle suggested scheduling a public hearing on the easement. (See transcript)

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**New Business** - None

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Chairman Cahill asked if there was any other business, hearing none;

**Motion to Adjourn**

**Motion Made By:** Legislator Litts  
**Motion Seconded By:** Legislator Uchitelle  
**No. of Votes in Favor:** 6  
**No. of Votes Against:** 0  
**Time:** 6:53 PM

**Respectfully submitted by:** Fawn Tantillo

**Minutes Approved:** February 1, 2022

## Economic Development, Tourism, Housing, Planning & Transit Committee Committee Meeting Transcript

**DATE & TIME:** November 30, 2021 – 6:00 PM or (or immediately following Legislative Programs, Education & Community Services Committee)

**LOCATION:** Powered by Zoom Meeting by Dialing (646) 558-8656, Meeting ID: 946 8728 8237

**PRESIDING OFFICER:** Chairman Brian Cahill

**LEGISLATIVE STAFF:** Fawn Tantillo

**PRESENT:** Legislators Lynn Archer, Thomas Corcoran, James Delaune, Herbert Litts, III and Abe Uchitelle

**ABSENT:** Mary Beth Maio

**QUORUM PRESENT:** Yes

**OTHER ATTENDEES:** Deputy County Executives Marc Rider and John Milgrim; March and Alicia De Marco Gallagher, Comptroller; Alan Macaluso, Information Services; Dennis Doyle, Planning; Tim Weidemann, Economic Development; Lisa Burger, Tourism; Toni Eonta Roser, UCAT; Alicia DeMarco; Joann Contreras; Legislator Elect Joseph Maloney

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### **Chairman Brian Cahill**

Okay, call the meeting to order for the this is the December Economic Development, Tourism, Housing, Planning and Transit committee meeting. We're going to be covering two legislative sessions in this meeting December 2 and December 21. So, at this time, we'll ask to please stand for the pledge to the flag.

### **Committee Members**

I pledge allegiance to the flag of the United States of America, and to the Republic for which it stands, one nation, under God, indivisible, with liberty and justice for all.

### **Chairman Brian Cahill**

Thank you. So, I assume everyone has read the minutes and, and approves of them? And if so, would you, someone please give me a motion to accept the minutes from the November 8 meeting?

### **Legislator Herbert Litts, III**

I'll make the motion.

### **Legislator Abe Uchitelle**

I'll second that.

### **Chairman Brian Cahill**

Okay. All those in favor?



**Committee Members**

Aye. Aye. Aye.

**Chairman Brian Cahill**

Thank you. Okay, so. So tonight, like I said, we're going to be doing two sessions worth of resolutions. We'll do for the December 2, meeting first and then 21st. After that, so for the December 2. session, we have these two very important resolutions are in regard to the at... Well, I guess it's Tech City, formerly. But I will now start referring to the Enterprise East, hopefully I-park 87 soon, or something, something different than Tech City, that's for sure. So, Resolution Number 548 is authorizing the acceptance of deeds in lieu of foreclosure of certain properties from AG properties of Kingston LLC, and Tech City, 2223 and 24, LLC. We move that for discussion. Legislator, Archer. Second? Legislator Litts. Any discussion? Legislator Archer,

**Legislator Lynn Archer**

I confirm at some point, I thought the number was 12 million for unpaid taxes. So I'm a little confused. I'm looking at this and it says 10. Can anybody just enlighten me on that? Did I have the number wrong?

**Director Tim Wiedemann**

Mr. Chairman,

**Chairman Brian Cahill**

Yeah, go ahead. And if Tim, if you want to take over and answer that, I'd be glad.

**Director Tim Wiedemann**

Sure. I'll just point out that in our discussions of the 12 million number that includes some parcels that are currently owned by the county and are not subject to this deed in lieu of foreclosure transaction. These are just the parcels that Alan remains in ownership of, and the total tax rates on those are closer to 10 million.

**Legislator Lynn Archer**

And we have two pieces from the side that are we already have the deed for.

**Director Tim Wiedemann**

I think it's actually three, three parcels on the side. Yes.

**Legislator Lynn Archer**

Thank you for the clarification.

**Chairman Brian Cahill**

Any other questions or comments? All right, I'm going to make a quick comment, because this is a very important thing that we're doing here. It's, it's, you know, as Pat has said, many times, the Executive has said many times, this is transformational proposition that we're entering into here. This is a parcel that's been sitting basically empty, and deteriorating for over 20 years. And the current owner has

neglected to take care of it. As matter of fact, I got a call today from someone who works and says there's no heat in the building right now. So, we, the sooner we can get this in responsible hands, the better the county will be. So I'm you know, with that said, I'll just call for the vote. All those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

All those opposed? All right, thank you. The second thing we're going to be doing is resolution number 549, which will be setting a public hearing on the transfer of the certain properties from Ulster County to the Ulster County Economic Development Alliance incorporated to be held on Tuesday, December 21, 2021. At 6:30pm. I'll accept the motion to move that. Second. Any discussion on the public hearing to transfer to UCEDA. Okay, this is just a formal process that we have to go through UCEDA to has to take ownership of it for 90 days prior to the transfer to the permanent owner. So, I'll then call for the vote. Any other discussion? Anybody have anything else you want to add? Okay, all those in favor?

**Committee Members**

Aye.

**Chairman Brian Cahill**

Opposed? All right. Thank you. And I just want to just take five seconds here to commend Tom... Tim (laughter) I want to thank,,,

**Director Tim Wiedemann**

Tom Williams, my dad, I'll pass on your regards. (laughter)

**Chairman Brian Cahill**

Tim Weidemann for his work on this. This was a an unbelievable, complex deal that Tim had to walk through and get everybody to agree on. You know, one of the things that we heard in conversation during this whole negotiation from the EPA was that if we pull this off, they want to use this as a model as to how public private and government, public, private owner and new developers can work in cooperation to take care of these type of situations where we have a environmental issue at a place that needs to be economically developed, and a government willing to do all they can to help. It's really a model of cooperation from multiple levels of government from the private property owner and the purchaser. So, you know, nobody came out of this 100% in, you know, positive, right. However, the overall process is 100% positive, right? You know, everybody had to give up a little bit to get it to where it is. To me, that's a perfect deal, right. And I just couldn't be happier that, you know, Tim, was able to coordinate this and get it done. And I just wanted to publicly thank him for his hard work and everything to get this past the finish line.

**Director Tim Wiedemann**

All right, thank you. Chairman Cahill. Okay, I can just say thank you, to you, and to all the legislators that I know this move quickly. But I appreciate everybody's good questions and support. So, thanks.

Thanks, everyone. This is exciting. There's still more work to do. And we'll be before you at the second session, and then the 21st as well. So, more to come.

**Chairman Brian Cahill**

Okay, thank you. Okay, so we're now going to move on to the December 21 Resolutions, we're going to start with Resolution Number 325, which is establishing the land bank Development Corp. and the sponsor is to take no action on this one more time. But the discussion I had with the sponsor today was that we, we really do want to take some action on the four houses that we kept off the tax rolls next year. So, my suggestion will be that we somehow or another, make this a priority item, the first of the year, if I'm still chairing this committee, I will make it a priority. But if not, whoever is on the committee, we should make this a priority item to get those four houses working, get those things back where someone can live in them. That's the purpose of why we kept them off the tax rolls, put people who need those houses in them. We can do both things, we can work in parallel, right? We can walk and chew gum at the same time and come January, we're going to have to do a lot of that. Right. So this is going to be for me a priority item to you know, make sure that we have those four houses in capable hands and being redeveloped. So people in need can move in there and start a family, you know, or move their family into a decent housing in a nice neighborhood. Right. So that's what we're going to do there hopefully. So resolution number 573 is reporting member and alternate to the Ulster County Planning Board in the town of Rochester. Lynn, would you like to move that?

**Legislator Lynn Archer**

Moved.

**Chairman Brian Cahill**

Second?

**Legislator Abe Uchitelle**

I'll second that.

**Chairman Brian Cahill**

Okay. All those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

Anyone opposed? Okay, thank you. Resolution number 574 is reappointing a member and alternate to the Ulster County planning board from the town of Marlborough. Tom, is that you?

**Legislator Thomas Corcoran**

Yeah, that's us.

**Chairman Brian Cahill**

Would you like to move this?

**Legislator Thomas Corcoran**

Somebody else can.

**Chairman Brian Cahill**

Okay.

**Legislator Abe Uchitelle**

I'll move it for discussion.

**Chairman Brian Cahill**

Okay. We have a second. Second from Legislator Archer. Is there any discussion? Okay, then. All those in favor?

**Committee Members**

Aye. Aye.

**Legislator Abe Uchitelle**

Opposed?

**Chairman Brian Cahill**

Okay, abstain? Okay,

**Legislator Thomas Corcoran**

I'll abstain.

**Chairman Brian Cahill**

Okay. And your reason for abstaining, Tom.

**Legislator Thomas Corcoran**

Work related.

**Chairman Brian Cahill**

Okay, thank you. Okay, so it's, you got that vote, Fawn? Okay, thank you. We're gonna move into Sorry, I have two pages here. Resolution 575, which is supporting a grant application to New York State Department of Transportation for public transportation modernization and an enhancement funding for bus and bus facilities capital investment program that is a mouthful, authorizing the Ulster County Executive to execute any required applications or agreements. To accept funding for the Department of Public transportation - UCAT

**Legislator Herbert Litts, III**

I'll move it. Okay, second.

**Legislator Abe Uchitelle**

I'll second.

**Legislator Herbert Litts, III**

Okay. Any discussion on this? Tony, do you want to comment on any of these are these just our annual...

**Toni Rosner**

These are just our annual apportionments from the state and they're all 100% state funded, so it's at no cost to the county that and the ATC application, which will probably be the next resolution.

**Chairman Brian Cahill**

Great. Thank you.

**Toni Rosner**

You're welcome.

**Chairman Brian Cahill**

Any other discussion? Okay, all those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

Opposed. Okay. So, we'll move on to 576 which is authorizing the Chair of Ulster County Legislature to extend an inter municipal agreement with the town of New Paltz to provide public transit service to the New Paltz area, the New Paltz loop and department of public transportation, UCAT.

**Legislator James Delaune**

I'll move it for discussion.

**Chairman Brian Cahill**

Okay.

**Legislator Herbert Litts, III**

I'll second it for discussion.

**Chairman Brian Cahill**

Okay. Alright, so what kind of discussion we have here? I feel like there is some, okay, Legislator Litts.

**Legislator Herbert Litts, III**

Yeah, I take it this is just an extension of the agreement that started January 1 2011, I believe,

**Chairman Brian Cahill**

Right? I remember when that happened.

**Legislator Herbert Litts, III**

And it says it ends June 30 of 22. So this is really just a six month contract?

**Toni Rosner**

So, so we're extending this contract for six months. During COVID we, we had extended the contract during COVID. And beginning in January, we are going to meet with the town of New Paltz, and go over some of the details of a contract and try to come up with a new one. But for right now, we just are extending it for six months beginning January 1.

**Chairman Brian Cahill**

Do you anticipate it being extended? Are there some roadblocks? There are?

**Toni Rosner**

No. I don't anticipate anything different than what we have now. Okay, good.

**Chairman Brian Cahill**

That's good to hear. Okay,

**Legislator Abe Uchitelle**

Can I... if I may, Chairman Cahill.

**Chairman Brian Cahill**

Go ahead.

**Legislator Abe Uchitelle**

You know, I'll just mention I know, I know. It's not my district. But I have a special fondness for this particular service because I was in student government when we lobbied for this, and it was one of my first engagements as a 19 year old with county with the Ulster County government. And I was very proud to see it happen when we made it happen then, and I I intend to wholeheartedly support it and and for as long as we can. I think it's a very valuable service.

**Chairman Brian Cahill**

Yeah, I agree. Okay, any further? Any further discussion? Okay, all those in favor?

**Committee Members**

Aye.

**Chairman Brian Cahill**

Opposed? Okay, great. So, 577 is authorizing the Chair of the legislature to execute an agreement with the New York State Department transportation to accept New York State funds for Ulster and

Dutchess, Dutchess county public transit service link for the Department of Transportation, UCAT. Can I get a motion?

**Legislator Herbert Litts, III**

I'll move it.

**Chairman Brian Cahill**

Okay. Second? Legislator Archer. Anybody have any questions about this? Or? I actually do. How is as a ridership on that... improved? Or, you know, I know COVID It probably dropped down to practically nothing, right?

**Toni Rosner**

It did. And actually, we had suspended the runs for a while but right now, ridership. It's starting to come back. Not as well as we would have hoped. But with all the new COVID mandates and the viruses, I think people number one aren't going to work and they just haven't been going out and riding public transit.

**Chairman Brian Cahill**

Still way down everywhere, you know, double digit percentage is everywhere. Right, you know,

**Toni Rosner**

Right. It's not running at 90% service. Right now. We have almost all of our routes covered, but with a shortage of drivers. We're having a hard time filling that extra 10%. But hopefully, after the first of the year, it'll get better.

**Chairman Brian Cahill**

Yeah, yes, we hope so. I just can't wait for things to get back to normal. You know, and our discussion, is this the bus big enough, right. All right. Any other discussion on this one? Okay, all those in favor?

**Committee Members**

Aye.

**Chairman Brian Cahill**

Opposed? Okay, great. Thank you. We're gonna move on to 578 which is supporting a grant application to New York State Department of Transport for public transportation, accelerated transit capital grant funding, authorizing County Executive to execute any required applications or agreements to accept funding Department of Transportation, UCAT

**Legislator Herbert Litts, III**

So moved.

**Chairman Brian Cahill**

Second?

**Legislator Thomas Corcoran**

Second.

**Chairman Brian Cahill**

Second. Any discussion on this one? Which is just the recurring funding, Toni?

**Toni Rosner**

Recurring funding and that also is 100% state funded.

**Chairman Brian Cahill**

Love those. We get something back. It's always good. All right. Okay. All those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

Opposed? Great. Thank you. So 579 is designating the Ulster County Department of Tourism as the official Tourism Promotion Agency of Ulster County, Department of Tourism. I'll accept the motion. Actually, I'll make the motion. I'll move this.

**Legislator Herbert Litts, III**

I'll second.

**Chairman Brian Cahill**

Okay. Any comments, Lisa?

**Director Lisa Burger**

None really, except that you do this annually. And it allows us to participate in all of the I Love New York promotions and allows our tourism partners to be a part of I Love New York, and it allows us to claim matching fun state. So thank you, for your consideration. Thank you.

**Chairman Brian Cahill**

Yeah. All those in favor?

**Committee Members**

Aye. Aye, aye.

**Chairman Brian Cahill**

Opposed? Okay, great. 598 is approving the execution of a contract for \$382,750 entered into by the county, the B and C Incorporated, doing business as below and company, Department of Tourism.

**Legislator James Delaune**

Move for discussion.



**Chairman Brian Cahill**

Okay,

**Legislator Abe Uchitelle**

Second,

**Chairman Brian Cahill**

You got those Fawn?.Jim. Jim moved second. Okay. Any discussion? Would you like to give us a brief overview on this, Lisa, please?

**Director Lisa Burger**

Sure I kind of ran through some of the work that they did for us this year, and some of the results that they had. I'm not sure if if you guys remember when I gave my budget report, but they we have an over 23% increase in followers on our Instagram this year, over 53% increase in followers and Facebook. We saw our digital advertising campaign perform 30% above the industry benchmark and referrals to book direct to our website went up by 50%. Now, those were a direct change in some strategy that we developed. In addition, they have been in the process of developing a brand new website for us and we've been working in tandem with the information services on that and it will ultimately allow us to do some e commerce directly from our sites where people can book activities and things to do directly from our site to our partners in the tourism industry, as well as be able to book their overnight so really create their own itinerary and book all of it for they get here. So we're very excited by the work that they've done for us and we're happy with it. Y

**Chairman Brian Cahill**

Yeah, Legislator Litts.

**Legislator Herbert Litts, III**

This is a one year extension:

**Chairman Brian Cahill**

It is. Okay. So, Lisa, how far out what is the expansion on the county based website reservation things with just a link to reservation to other places? Or how does that actually work? And does it include you know, like restaurants and all that as well? Yeah.

**Director Lisa Burger**

So, Book Direct does not include restaurants. It's just for overnight accommodation which is really what helped us have a 161% growth this year in, you know, in our in our was an occupancy tax. So what we did was so, the Book Direct is a microsite where it allows people, they click through it's on our website, the consumer can see it's like a book now for this price type thing. And the prices are all there for any of the properties that participate in it and 78% of our properties participate in book direct it doesn't cost them anything. They can't, we the county pay for that service.

**Chairman Brian Cahill**

Yeah, right. That's good. Legislator Archer.

**Legislator Lynn Archer**

So and we're able then to capture how much we're...how much traffic we're putting through to our various hotels and etc.

**Director Lisa Burger**

Right, so, I can't capture their conversion. That's private information. I you know, proprietary back to the property, but I'm in...If it's helpful to all of the legislators here, Legislator Archer and Chairman Cahill, I do have reporting information through a different service that tells me about Airbnb. And it's called Air DNA. And I can see on a monthly basis, you know, how many bookings there have been? It tells me quite a bit. And it doesn't...

**Legislator Lynn Archer**

I'm sorry, does it then correlate to what we're bringing in? And in occupancy tax? Or is it close? Or is it predictable?

**Director Lisa Burger**

I send those reports on to, to, to the Director of Finance. And the correlation isn't directly one to one. But what we found what, what what the Commissioner of Finance has told me is that he finds it useful because he has a different tool. And so it's very, so it's useful for us to have two different tools to have a complete picture and keep in mind that Air DNA is only capturing Airbnb is, it's not capturing hotels, or motels or anybody who's not listed on their platform. So it can't, in real time, tell me what's going on. But it's a good indication. It allows you to see the ebbs and flows right. It allows you to make make better decisions with your marketing money.

**Legislator Lynn Archer**

Yeah, one more follow up. Did this contract go up from last year?

**Director Lisa Burger**

This was the amount last year it's up from when it's up from when Rick did it. The last RFP was issued while Rick was still director. And they're, they were the ones who won that RFP. And their their bid was for 382. So it's the same amount as last year,

**Legislator Lynn Archer**

It seemed higher, but..thank you.

**Director Lisa Burger**

Yep. You're welcome.

**Chairman Brian Cahill**

I got a quick question. So when when someone goes to the website, and they click, you know, book a room, can we tell if whether they've actually, you know, when they do click and go out of our website, can we can we track that traffic to? We can't even track that people who are leaving our website through a link?

**Director Lisa Burger**

I'm not...they,

**Director Alan Macaluso**

This is Alan. We should refer? And yes, we can see when people click off and go somewhere else. So yes, through our Google Analytics, we should be able to see that.

**Director Lisa Burger**

Right. But but the question about the way that Book Direct works is I can't see if it converted. And that's okay. I'm saying, Yeah,

**Chairman Brian Cahill**

I don't really care if it converted, right. I mean, I do care. But for the purposes that I'm thinking about, is it effective? Right, in other words, how many people are coming to the website and then leaving using those tools to book a room or to book the bike trail bike? Right, or whatever? You know, that kind of thing? Okay, great. Yeah, I mean, I'm happy with the improvement last year, considering the type of year it was, you know, and I think, you know, when things calm down, I'm just, you know, going to be nuts around here, you know, anyway. Okay. Any other questions or comments on this resolution? 598. Okay, I'll call for the vote. All those in favor. Aye. Opposed?

**Legislator Herbert Litts, III**

Aye.

**Chairman Brian Cahill**

Herb's opposed. Okay. Thank you. Resolution 599

**Legislator Herbert Litts, III**

No, I'm not opposed.

**Chairman Brian Cahill**

Oh, we're just a little late. I think...

**Legislator Herbert Litts, III**

There's a delay you for some reason. I am not opposed.

**Chairman Brian Cahill**

Okay, good. You're got that, Fawn. Alright, great. Thank you. Sorry about that Herb. Resolution 599 approving the execution of a contract amendment for \$8,380.80 Because in the aggregate contract plus amendment amount to be in excess of \$50,000 entered into by the county for Accumetic Computer Systems Incorporated for the Department of IS. Do you want to move that

**Legislator Herbert Litts, III**

I move it for discussion.

**Chairman Brian Cahill**

And second.

**Legislator Abe Uchitelle**

Second.

**Chairman Brian Cahill**

Okay. Alan, want to give us a brief overview of

**Director Alan Macaluso**

Sure. So, this is software support and maintenance for mental health Legacy system. That's really it's it's a required system. It is Legacy, but we're maintaining at a lower cost for maintenance primarily because we're moving into updated operating system, I want to make sure that the vendor can continue to support that. So the the the cost of this is really just software and maintenance at a lower rate as we move into newer operating systems and making sure that they are the application continues to function.

**Chairman Brian Cahill**

Right and so when you go into new operating system will you'll be moving off of this at some point.

**Director Alan Macaluso**

While it's really we need to work with with mental health to see if there's any replacement for this. So this is a pretty important application, we do need to get off our office operating systems is that Windows seven operating system? So this particular application has support from the vendor on, on, on Windows 10. And so it gives us some time to, you know, work with mental health to see if there's any replacements for this.

**Chairman Brian Cahill**

Gotcha. Okay. Any questions or comments? Abe, go ahead.

**Legislator Abe Uchitelle**

Yeah. Alan, would it be accurate statement that this is the last renewal that we'll see for this vendor?

**Director Alan Macaluso**

It's possible. Yeah. For sure, it's possible. And again, the the purpose of this apple applications is, well, to find a replacement for this applicant, I think it's going to be a challenge. And I think the point that we were, we wanted to make sure that we could at least continue to, or the mental health could continue to function with this application. While we continue to investigate replacements for this. You know, I think our goal would be to replace it. Again, I think we want to make sure that we could continue to that or that mental health can continue to operate as we investigate, this could be the last replaced renewal. I don't want to make any guarantees. But but that's our goal is to get off of it at some point in the near term.

**Legislator Abe Uchitelle**

And Kevin, can I just go ahead. And actually, I'd like to hear from deputy executive writer.

**Deputy Executive Rider**

It would be likely, though, that if we were, if we were putting another amendment forward that we would have converted it over to Windows 10. No, Allen, I, if we continue with this vendor, you said they're supported by Windows 10. So we would just hopefully shift it over there?

**Director Alan Macaluso**

Well, yeah. So it's really the application is still the legacy applications, not every placement of the application, but it's really the maintenance of this app of this existing application. Without any modern improvements, or, or, or enhancements. It's really just to be able to support it on Windows 10.

**Deputy Executive Rider**

It is needed for our nursing, or it is needed for some of our nursing over it or mental health.

**Director Alan Macaluso**

We were working with a vendor to see if there's a replacement for this. And, you know, we hope to have something more sustainable in the near term.

**Legislator Abe Uchitelle**

What?

**Chairman Brian Cahill**

Yeah, go ahead.

**Legislator Abe Uchitelle**

If I can just ask my follow up. Question is, do you feel director Macaluso that you have the bandwidth to review alternatives to this and it while maintaining everything else? Like I just want to make sure that this is a priority? And I'm also curious if the bandwidth in the mental health side is there to really dedicate time to figuring out how to how to transition the software?

**Director Alan Macaluso**

I mean, that's a that's a really good question. I think the main one of the reasons for preserving this is because it is it is a an operational tool. It's in practice, it's it's and we want to we don't have so the to answer your question. We are strapped both mental health and information services are strapped resort for resources. The point about really getting this application at its current state is is primarily to preserve the functionality of the application for mental health. And from an information services perspective, to remove the vulnerability that Windows seven is introducing into our environment. So to get it to a point where we can have an operating system that is secure and not at risk, but also to continue to provide functionality for mental health. Your answer your question is really a really good question. And, you know, I think our our goal is to is to continue to work with the vendor aquamatic to see if there's a replacement or some other feature enhancements or modernization of this application moving forward. Mark ahead.

### **Deputy Executive Rider**

There was a time when kind of these apps and software in the county, it was the wild, wild west with departments just going out and pursuing whatever they felt like they needed. And I S was not brought in. I'll say that that started to really shift when Jose de Leon was the director, and it's continued to shift with Alan. And now he has a deputy that that is really focused on meeting with department heads to really bring IS in in all of the decision points. And we anticipate that there are a lot of these legacy systems that are at issue right now. But going forward, we'll have less of them over time.

### **Director Alan Macaluso**

And our goal is also just not from this particular application to set a broader view is that there's a there are there are, you know, HIPAA compliant and PCI compliant, other types of compliant, cloud based applications that are potential replacing It's not just for this, but other other tools within the county and to Deputy Rider's comments, you know, we're trying to see, you know, across the board is trying to leverage, you know, economies of scale for certain types of... in certain circumstances where we have overlapping needs and functionality. And again, that's we're investing, we're spending a lot of effort really interviewing the departments and finding if there's any overlapping needs. And this may not be one of those needs. But the point being that there are other tools out there in the marketplace that might, you know, that might provide the functionality be compliant in various ways, get us off of legacy hardware, etc, etc. And we are, you know, not just with this application, but a whole suite of applications where we're, we're approaching it from that perspective.

### **Chairman Brian Cahill**

Okay. Any other questions? Yeah, Legislator Archer.

### **Legislator Lynn Archer**

Yeah, it's not per se, specifically to this, but it brings it to me, it kind of begs the question. This is a system that is critical to mental health. So when you look across the government, are there like top five systems that are you're going to be looking at and addressing in 2022, so that we can move to what more cloud base? More applications versus legacy systems?

### **Director Alan Macaluso**

The short answer is, yes, I mean, we have a lot of like, for instance, we in our we have asked for 100 servers, which are the old IBM as 400 servers, there's legacy applications on there that we're peeling off. And modernizing, some of them are being web enabled. They're very purpose built, applications that were built in house that we're converting them to web based web based application, there's a handful of applications on there that are, however really extremely complicated. And they are. And so our goal is to move off them as quickly as possible because of the risks that the hardware presents. So that same kind of philosophy, though, is in play when we're looking at other Legacy systems out there that for instance, this again, aquamatic is a similar is an interesting example, because it's running on, you know, Legacy hardware, Windows seven desktop machine that's running a legacy application that's become really instrumental. So how do you the trick is really how do you change the engine while you're still flying? Right? So that's the trick that we're that we're or the tightrope that we're walking up. But there's, but again, they're out there are vendors out there in the world that provide various kinds of functionality, we just need to do the do the due diligence into your point Legislator Uchitelle, is that we

need a certain amount of brainpower ball from the stakeholders, in this case, the mental health and IS to kind of come together and really understand what is the deliverable of the application and find either a vendor that's can be deployed either on site or a vendor that could be deployed in the cloud. And that that's requires a really solid, sort of a solutioning practice that really digs into the details and understands what's the end state of this. And so we are working on that. And then my deputy, Dan Proctor, has really been has begun the, the process of interviewing the various departments and building a matrix, if possible, to see that there's overlapping funk, where there's overlapping functionality. So we could in theory, use an application like Salesforce which can cross cut across multiple departments, for example, not saying that's a solution, but that's we could look at multiple applications that could be rolled into a framework like Salesforce, for example.

**Legislator Lynn Archer**

What are the top five though, and its Legislator Archer, what are the top that's okay, it's hard sometimes with Zoom, the top five areas of focus would you say for 2022?

**Director Alan Macaluso**

Again, our AS 400 need to be sunsetted as soon as possible because they're harbor maintenance is, is,,,

**Legislator Lynn Archer**

They support, they support what area?

**Director Alan Macaluso**

They support... there's a driver safety database on there, there is a mileage tracker database on there, there is the unpaid taxes application and one other which I'm drawing a blank on, for example, but uh, I mean, we had a hardware crash on our AS 400, recently, unfortunately, I mean, fortunately, it we dodged a bullet on that, but it's just a matter of time. Hardware support is no longer available on that on that platform. So, we need to get off of that as as possible. So that's one of our primary focus to get off of that, because it serves, it delivers a lot of benefit in that we can get onto modern platforms. But then we can decommission these old platforms, which costs that have maintenance costs, that have that have power costs, that have cooling costs and other sort of, you know, hidden costs, that we need to got to just remove them from the equation.

**Chairman Brian Cahill**

Thank you. All right. Any other comments or questions? Okay, then I'll call for the vote that's on Resolution 599. All those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

Opposed? Okay, so then we're gonna move on to the last resolution, which is Resolution Number 600, which is approving the execution of a contract for \$61,746 entered into the county for Navient. The Department of Information Services.

**Director Alan Macaluso**

So, this application,

**Chairman Brian Cahill**

We got to move it, we got to move it.

**Director Alan Macaluso**

I'm sorry.

**Legislator Herbert Litts, III**

I'll move it.

**Chairman Brian Cahill**

Second?

**Legislator Lynn Archer**

Second.

**Chairman Brian Cahill**

Legislator Archer. Okay, thanks. Go ahead, Alan.

**Director Alan Macaluso**

Thank you, this software application, which is, is On Base, which is our document, digital document management platform, it was initially supported by a vendor called Continuum. This vendor is... that the product is now supported by a vendor called Naviant, so this is a new contract for this new vendor moving forward. It's a really software in maintenance, it's a new contract with this new vendor. And again, it's for our document management platform, under a new vendor.

**Chairman Brian Cahill**

Thank you. Any questions, comments? I'll call for the vote. All those in favor?

**Committee Members**

Aye. Aye.

**Chairman Brian Cahill**

Opposed? Okay, thank you. So, under old business, I just want to ask planner, Doyle, if he could just give me...I left you a phone message in earlier this evening. I don't know if you got it yet. But it's about the Kingston Meadows project. They reached out to me again today. Asking about that, I think they also reached out to Fawn about it. And so I'm just wondering, you know, where I'm looking really for guidance from the Planning Department on, on how we should approach this because my understanding was that the Kingston Planning Board was waiting for us to approve the easement. And, you know, my take is: I'm waiting for Kingston to approve the project, right. Before giving the easement. So it's kind of like a Mexican standoff, I guess, I don't know. Is there any way you can give us a little update on that? Then I say if you know, anything?



**Dennis Doyle**

Sure. The, the way that the Kingston Planning Board level is, is they won't approve the project site plan until they have access. So, that's, that's, I'm not sure why that's the case. But that's what the planning board the case a level has decided. And then there was a question with respect to whether or not their SEQR determination, the State Environmental Quality Review determination was current. And I believe that's been cleared up, but I'm not sure. So the next steps at the county level would be the...to hold the necessary public hearing. We held a public hearing on this a while back, but I think it'd be prudent to hold another one. Given the time that's gone by to hold a necessary public hearing to surplus the property. And you would surplus what your surplus is literally an easement over the counties Ulster Delaware corridor. And then from that, you would you would end up moving you could surplus that either to the development corporation to UCEDA or to the Housing Development Corporation, one of the two. And then from there, there would be, there would be a lead a real estate transaction with the with the, with the with the owners of this property. And they are proposing to construct I don't know the number of units, but it's a senior housing complex on the land, on the land involved, and it would be a low-income housing tax credit project, which would be similar to what we're proposing on Golden Hill.

**Chairman Brian Cahill**

So my concern is it's over railroad tracks correct that Catskill Mountain Railroad uses for their tourism train? Is that correct?

**Dennis Doyle**

Yes. But we've had in the past, we've had we've had discussions with the railroad, in terms of the safety of that. We've also had discussions because it's also over the post Kingston Rail Trail. We've also had discussions with respect to that. So we don't believe in nor did the railroad believe that there was a safety issue with respect to that. And one would presume that what you would end up doing is is that any additional cost associated with the fact that there's a road over that railroad, those additional costs would be borne by the by the developer. I mean, if that's, that's what I would be thinking about if if, depending upon where they get surplus. So if there's need for if there's need for warning symbols, signals and stops, etc, etc, that those costs would end up being borne by the developer.

**Chairman Brian Cahill**

And who would determine that, if they were needed.

**Dennis Doyle**

My sense would be is is that you're going to have, you're going to have a crossing on a railroad and so that there would be a need to essentially, I would believe a need to essentially either stop the train, and, a, before you cross or to institute some sort of additional crossing restrictions, relative to those folks that are there. But, Mike, Mike, my first sense would be it would be a crossing that we were both required to stop, but I would leave that this determination to the railroad itself.

**Chairman Brian Cahill**

Abe, this is your district, correct?

**Legislator Abe Uchitelle**

Oh, yeah. Yeah, yeah. And I actually went out, I went out there, I met with one of the neighboring, you know, this is a tricky issue, because the developer is seems to be seeking every possible solution all at once, which has pulled in a neighboring property. And they asked me to meet with them the neighboring property, the Best Western. And while I was there, I did a, you know, a walk that, you know, I did my own, kind of stroll down the corridor. And I can see, you know, the right of way issue being resolved, I have a bigger concern about the project itself, that at the end of the day, that's not going to be up to us. So when we, you know, upon the opportunity to review the right of way issue, I suspect, we'll have to put out of our mind the other issues with, you know, building a facility that they want to build next to the Thruway, and so forth in a wetland. Because really, our question is going to be the right of way. And I can imagine, physically being there, you know, just a couple of weeks ago, and looking at how it all would work. I could see it being possible.

**Chairman Brian Cahill**

So then, Dennis, my last question would be do you recommend then that we go ahead and schedule a public hearing for this?

**Dennis Doyle**

Yeah, we could, we could prepare the resolution on that we had conversations with the developer and indicated that we thought that this would come to fruition probably after the budget work got done and other stuff got done. And we would be looking at this sometime in January.

**Chairman Brian Cahill**

Okay, so that so then let's plan on, Fawn and Dennis, and that's if you guys could get together, and we'll plan on putting this on the January agenda and put the public hearing out there for this easement if everybody's agreeable. Okay, sure. Any other old business that you would like to discuss?

**Legislator Abe Uchitelle**

I may, Chairman Gail, I just want to say, well, we have Director Macaluso here, you know, the Democratic caucus last night received a presentation around the constituent services Navigator, and we got to see some of the inner workings that IS has been involved in using technology like Telzio, and Bluebird. And I just want to say I am so incredibly impressed. I was part of some of the initial conversations, because I was volunteering in the COVID Hotline and Emergency Operation Center in March of 2020. And when it became clear that we needed to stand up a phone system, and, and just the progress that's been made, and the the, you know, the how robust the system is, and the fact that it can really potentially become something that we fund on an ongoing basis, I think is a testament to Alan's work. And I just wanted to publicly say thank you. And I'm very, very impressed and very excited about the impact it could have on our constituents. Long beyond COVID.

**Chairman Brian Cahill**

Right.

**Director Alan Macaluso**

Oh, thank you for that. I mean, I deserve less credit than then Jeff at the Innovation Team. Because while we plumbed the, you know, the the system and kind of put some solutions in place, Jeff and his team really kind of built out the framework if operationally. But we've been working very intimately with Jeff and his team to figure out what's the next gen of this, what this will look like, what it could look like. And there's some overlapping, you know, concerns, I think Legislator Archie mentioned some of the priorities that we have in 2022? One of those is, you know, looking at our VoIP system, and our communications platforms, with teams, etc, and other kinds of channels. And, and, and evolving this into a more of like a unified universal communications as a service platform where we have a voice in the cloud and call center capabilities and integrations with teams and other things. So that's it That kind of dovetails it kind of supports the constituent service navigator concept, but it also scales the county to and to set in a way, what things that we learned lessons learned from COVID Is that our hardware platform on our voice system is, is not robust. It could be more robust and maybe look at the features and, and, and advancements that the unified communications platforms deliver, we could be taking advantage of so much more at, at, at, at scale. And that when the next either power outage or the next pandemic or the next, you know, storm and the remote workforce capabilities that we've all sort of come accustomed to, it scales in that direction, so that we're looking in that in that in that way. And the lessons we learned from the constituent Navigator service and the scaling that was necessary for that we can see that scaling more broadly to the county at large, you know. So, in Jeff's experience in that space, with the risk Recovery Service Center is really, really important for us to leverage that from lessons learned and then to then to bring that forward into a much more broader strategy, you know.

**Chairman Brian Cahill**

Well, I just want to echo a good work, Alan.

**Director Alan Macaluso**

Thank you.

**Chairman Brian Cahill**

Any other new business before we adjourn? I will look at Herb for...

**Legislator Herbert Litts, III**

I'll make a motion for adjournment. Mr. Chairman,

**Legislator Abe Uchitelle**

I'll second that.

**Chairman Brian Cahill**

Okay. Thank you everyone. We'll see you...

**Committee Members**

Aye

**Legislator Thomas Corcoran**

Thank you very much.

**Chairman Brian Cahill**

All right. Bye bye.